

# ANNUAL MEETING OF SHAREHOLDERS OF EAGLE FINANCIAL SERVICES, INC.

May 14, 2019

## PROXY VOTING INSTRUCTIONS

**INTERNET** - Access "[www.voteproxy.com](http://www.voteproxy.com)" and follow the on-screen instructions or scan the QR code with your smartphone. Have your proxy card available when you access the web page.



**TELEPHONE** - Call toll-free **1-800-PROXIES** (1-800-776-9437) in the United States or **1-718-921-8500** from foreign countries from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

Vote online/phone until 11:59 PM EST the day before the meeting.

**MAIL** - Sign, date and mail your proxy card in the envelope provided as soon as possible.

**IN PERSON** - You may vote your shares in person by attending the Annual Meeting.

**GO GREEN** - e-Consent makes it easy to go paperless. With e-Consent, you can quickly access your proxy material, statements and other eligible documents online, while reducing costs, clutter and paper waste. Enroll today via [www.astfinancial.com](http://www.astfinancial.com) to enjoy online access.

<b>COMPANY NUMBER</b>	
<b>ACCOUNT NUMBER</b>	

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON MAY 14, 2019:**  
The Notice and Proxy Statement and Annual Report to Shareholders are available at <http://www.bankofclarke.com/2019annualmeeting.html>

↓ Please detach along perforated line and mail in the envelope provided IF you are not voting via telephone or the Internet. ↓

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**THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" THE ELECTION OF DIRECTORS, "FOR" PROPOSAL 2 AND 3 AND FOR "3 YEARS" ON PROPOSAL 4.**  
PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE. PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE

1. Election of Directors: To elect four Class I Directors for the terms indicated in the Proxy Statement, as instructed below.
- |   |  |  |
|---|--|--|
| <input type="checkbox"/> FOR ALL NOMINEES<br><br><input type="checkbox"/> WITHHOLD AUTHORITY FOR ALL NOMINEES<br><br><input type="checkbox"/> FOR ALL EXCEPT (See instructions below) | <b>NOMINEES:</b><br><input type="radio"/> THOMAS T. GILPIN                      Class I<br><input type="radio"/> SCOTT M. HAMBERGER                      Class I<br><input type="radio"/> JOHN R. MILLESON                              Class I<br><input type="radio"/> ROBERT W. SMALLEY, JR.                      Class I |  |
|---|--|--|

2. The ratification of Yount, Hyde & Barbour, P.C. as the independent registered public accounting firm for the year ending December 31, 2019. FOR  AGAINST  ABSTAIN
3. The approval of the compensation of the named executive officers. FOR  AGAINST  ABSTAIN
4. Recommendation on the frequency of future shareholder votes to approve the compensation of the named executive officers. 1 YEAR  2 YEARS  3 YEARS  ABSTAIN
5. To vote in accordance with their best judgment on such other business, if any, that may properly come before the meeting.

**INSTRUCTIONS:** To withhold authority to vote for any individual nominee(s), mark "FOR ALL EXCEPT" and fill in the circle next to each nominee you wish to withhold, as shown here: ●

To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered name(s) on the account may not be submitted via this method.

Signature of Shareholder \_\_\_\_\_ Date: \_\_\_\_\_ Signature of Shareholder \_\_\_\_\_ Date: \_\_\_\_\_

**Note:** Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If the signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

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## **EAGLE FINANCIAL SERVICES, INC.**

### **Proxy for 2019 Annual Meeting of Shareholders Solicited on behalf of the Board of Directors**

The undersigned hereby appoints Messrs. Thomas T. Byrd, Randall G. Vinson, and James R. Wilkins, Jr. or any one of them, as proxies, with the power of substitution in each, to act for the undersigned, as designated below, with respect to all of the Company's Common Stock held of record by the undersigned on April 1, 2019, at the Annual Meeting of Shareholders to be held at the John H. Enders Fire Company Social Hall, Berryville, VA on Tuesday, May 14, 2019 at 5:30 p.m., and at any adjournment thereof. **This proxy, when properly executed, will be voted in the manner directed by the undersigned shareholder. If no direction is made, this proxy will be voted FOR the nominees listed under Election of Directors, FOR proposals 2 and 3, and FOR 3 YEARS on proposal 4.**

(Continued and to be signed on the reverse side)