# ANNUAL MEETING OF SHAREHOLDERS OF EAGLE FINANCIAL SERVICES, INC.

# May 15, 2018

### **PROXY VOTING INSTRUCTIONS**

**INTERNET** - Access "www.voteproxy.com" and follow the on-screen instructions or scan the QR code with your smartphone. Have your proxy card available when you access the web page.

**TELEPHONE** - Call toll-free **1-800-PROXIES** (1-800-776-9437) in the United States or **1-718-921-8500** from foreign countries from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

Vote online/phone until 11:59 PM EST the day before the meeting.

**MAIL** - Sign, date and mail your proxy card in the envelope provided as soon as possible.

**IN PERSON** - You may vote your shares in person by attending the Annual Meeting.

**<u>GO GREEN</u>** - e-Consent makes it easy to go paperless. With e-Consent, you can quickly access your proxy material, statements and other eligible documents online, while reducing costs, clutter and paper waste. Enroll today via www.astfinancial.com to enjoy online access.

COMPANY NUMBER	
ACCOUNT NUMBER	

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR		
THE SHAREHOLDER MEETING TO BE HELD ON MAY 15, 2018:		
The Notice and Proxy Statement and Annual Report to Shareholders		

are available at http://www.bankofclarke.com/2018annualmeeting.html

Y Please detach along perforated line and mail in the envelope provided <u>IF</u> you are not voting via telephone or the Internet. Y

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	DTE "FOR" THE ELECTION OF DIRECTORS, AND "FOR" PROPOSAL 2. DENVELOPE. PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE $oxed{X}$
1. Election of Directors: To elect four Class III Directors for the te indicated in the Proxy Statement, as instructed below.         NOMINEES:         FOR ALL NOMINEES         O       CARY R. CLAYTOR         Class         O       MARY BRUCE GLAIZE         WITHHOLD AUTHORITY         FOR ALL EXCEPT         (See instructions below)	<ul> <li>2. The ratification of Yount, Hyde &amp; Barbour, P.C. as the independent registered public accounting firm for the year ending December 31, 2018.</li> <li>3. To vote in accordance with their best judgment on such other business, if any, that</li> </ul>
INSTRUCTIONS:       To withhold authority to vote for any individual nominee(s), mark "FOR ALL EXCE and fill in the circle next to each nominee you wish to withhold, as shown here:         To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered name(s) on the account may not be submitted via this method.         Signature of Shareholder       Date:	
•	Id jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full rized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

# **EAGLE FINANCIAL SERVICES, INC.**

# Proxy for 2018 Annual Meeting of Shareholders Solicited on behalf of the Board of Directors

The undersigned hereby appoints Messrs. Thomas T. Byrd, Douglas C. Rinker and Robert W. Smalley, Jr., or any one of them, as proxies, with the power of substitution in each, to act for the undersigned, as designated below, with respect to all of the Company's Common Stock held of record by the undersigned on April 2, 2018, at the Annual Meeting of Shareholders to be held at the John H. Enders Fire Company Social Hall, Berryville, VA on Tuesday, May 15, 2018 at 5:30 p.m., and at any adjournment thereof. This proxy, when properly executed, will be voted in the manner directed by the undersigned shareholder. If no direction is made, this proxy will be voted FOR the nominees listed under Election of Directors and FOR Proposal Two.

(Continued and to be signed on the reverse side)